

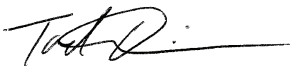
Dear MBC Member:

The Federal Broadband Stimulus Program has certainly brought regional middle-mile fiber networks into the limelight. Funding is being provided for a variety of middle-mile broadband projects in Georgia, Colorado, Iowa, New York State, Massachusetts and Washington, to just name a few.

On August 18, MBC was awarded a second round grant of \$10 million to extend our fiber network to eastern Virginia. This project is important to MBC's long term growth and providing new areas of connectivity. Our interconnection with COX Communications and other network providers including Intellifiber, Verizon and Level3 will allow our Members to extend their reach even further into unserved and underserved communities of eastern Virginia. MBC is one of a select few companies that were awarded broadband stimulus grants in both rounds, which shows confidence in our business model and sustainability to support our Members.

We continue to explore new projects and business relationships that will bring new opportunities for our Members and Southern Virginia.

Best Regards



Tad Deriso, President & CEO

MBC Success Story– NeoNova

NeoNova provides managed broadband services for rural telecommunications providers, offering advanced network management services, premium integrated subscriber services and customer support and professional services. NeoNova provides a future-proof platform with a comprehensive suite of applications and value-added services that allow rural telecommunications providers to become a best-in-class ISP, offer more services to their customers and increase their ROI.

NeoNova's services are divided into three categories: My Services, NovaServices and Professional Services. *MyServices* offers advanced integrated communications, email, video mail, content filtering, parental control, security, virus management, storage, hosting services, and help desk and customer service management tools.

NovaServices provides a suite of services focused on business operations and the network. *Professional Services* offers consulting to design, develop, deploy and operate integrated solutions or convert existing ISP operations.

Telco Market Transition

NeoNova realizes that there are tremendous challenges hitting the Telco market. Land lines are being dropped for mobile and VOIP connections. New services such as IPTV and Social Web Sites are increasing the demand for improved broadband. New regulations are being implemented. NeoNova recognizes that Telcos need to shift from being telecommunications providers to being Broadband Service Providers. NeoNova's goal is to be the rural Telco's partner to manage this shift.

NeoNova and MBC

NeoNova leverages technology to deliver services to their affiliates. They have a carrier-grade data center to manage their customers nationwide. They use MBC to research vendors, get quotes and connect their services with their customers needs.

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MBC Success Story (continued)

NeoNova and Southern Virginia

NeoNova has over 100 customers, including Buggs Island Telephone Cooperative, Fairpoint and Spirit in Virginia. Their focus is on serving the rural under- and unserved rural communities across the United States.

Plans for the Future

NeoNova is dedicated to bringing the future of broadband to rural Telcos and partnering with them to continue to lead in their communities.

NeoNova is in a great position right now. With Telcos shifting to broadband, broadband connections are now moving onto TVs and mobile devices and the regulatory atmosphere is rapidly changing. NeoNova is committed to building new partnerships and leveraging their technology to take rural Telcos into the future.

“MBC continues to be a source we rely on to find new vendors, research quotes and new opportunities for our customers. As our customers grow and demand more from us, we know we have a solid partner in MBC to work with many of our customers.”

--Jason McGinis, VP Technical Operations

For more information about NeoNova, visit their website at www.neonova.net or contact Rick Zachary at zack@neonova.net or at 919.460.3330.



Welcome New MBC Members

PRONETS

ONE technology solution

Pronets is a full solution technology company. They are a leader in southwest Virginia and the surrounding area. Pronets has created and supported web sites all over the United States. They handle network support, contract management, wireless Internet, voice over IP, cabling, office supplies, systems administration and many other areas of office or company technology needs.

For more information about Professional Networks, Inc. contact John Ayers 276-236-8226, jayers@pronetsinc.com or visit their website at www.pronetsinc.com.



Formerly the carrier arm of Tiscali Group, Tinet is a global carrier exclusively committed to the IP and Ethernet wholesale market. They have been expanding their network in the United States, demonstrating their commitment to their North American and global clients' ever-increasing demands for IP and Ethernet services.

Tinet is one of the first global carrier networks to have an entirely native IPv6-enabled backbone. They have been deploying Ethernet over MPLS services since 2002, anticipating the trend of replacing Ethernet WAN for traditional SDH/SONET technologies. Tinet delivers new services like Remote Peering and Remote Exchange Presence, allowing service providers to privately interconnect with each other or remotely interconnect to a public exchange using Tinet Ethernet Transport. For more information about Tinet, contact Maria Rudnick +1-973-618-0080, maria.rudnick@tinet.net or visit their website at www.tinet.net.



MBC supplier Infinera recently issued this press release about our new broadband stimulus grant project.

Jul 20, 2010



Mid-Atlantic Broadband Cooperative (MBC) Deploys Infinera for Virginia Broadband Stimulus Network

SUNNYVALE, CA--Mid-Atlantic Broadband Cooperative (MBC) has deployed Infinera for a federally-funded broadband stimulus network in southern Virginia to deliver the speed, flexibility, and cost-effective scalable bandwidth of an Infinera network to schools in southern Virginia.

MBC won a \$16 million grant in the first round of the federal broadband stimulus program for a proposal to deliver advanced open-access middle-mile services for 121 K-12 schools in southern Virginia. MBC has moved quickly to implement the project, hiring four new staff members to manage the project, and developing a construction plan for new fiber builds to schools and unserved communities. MBC chief executive Tad Deriso expects the construction work to create around 75 new temporary jobs. Construction work is scheduled to begin later this year, as soon as all federal approvals are secured.

MBC deployed an Infinera DTN network on its 800-mile regional network providing middle-mile connectivity in southern Virginia and to key carrier interconnection points in northern Virginia and the southeast. The MBC network, which went live in 2006, was cited by President Obama last December as an outstanding example of how publicly-supported middle-mile broadband networks can bring economic and social benefits to unserved, underserved, and economically disadvantaged communities.

"We are moving as quickly as we can to roll out our broadband stimulus network and bring the advantages of open-access middle-mile network connectivity to all K-12 schools in southern Virginia," said MBC President & CEO Tad Deriso. "Infinera was a natural choice for us, with its industry-leading speed of deployment and simplicity of operations. Our experience with our existing Infinera network has been first-rate and we look forward to continuing our relationship with the company on this and other expansions."

"MBC has already proved that broadband networks are an important asset for rural and disadvantaged communities and we are proud to support the company and the people of Virginia with an Infinera network," said Infinera co-founder and Chief Strategy Officer Dr. Dave Welch. "The Infinera DTN was designed from the ground up to deliver unprecedented ease of operation, based on our unique photonic integrated circuits, an innovative technology which was developed and is manufactured in Sunnyvale, California."

The Infinera DTN is the first, and still the only, optical networking system powered by photonic integrated circuits. The Infinera DTN combines high-capacity DWDM transport, integrated digital bandwidth management, and GMPLS-powered service intelligence in a single platform.

This week, Infinera will exhibit at the Tri-State Telecommunications Conference July 20-21 in Sun Valley, Idaho. Infinera will also exhibit at the 47th Annual OPASTCO Conference next week in Seattle, Washington July 24-28. For more information or to schedule a meeting, contact Anna Vue at avue@infinera.com.

For further information on MBC, the services it is enabling in Virginia, and its Infinera network, visit <http://www.youtube.com/watch?v=uJwRkfnfcic>.

About Infinera

Infinera provides Digital Optical Networking systems to telecommunications carriers worldwide. Infinera's systems are unique in their use of a breakthrough semiconductor technology: the photonic integrated circuit (PIC). Infinera's systems and PIC technology are designed to provide customers with simpler and more flexible engineering and operations, faster time-to-service, and the ability to rapidly deliver differentiated services without reengineering their optical infrastructure. For more information, please visit www.infinera.com.



MBC in the News

▲ MBC was mentioned in the July 21, 2010 *Telecom Ramblings* blog. The blog gave a description of the MBC network and Infinera's role in providing network support for MBC's broadband stimulus grant.

▲ An article by Tad Deriso, MBC President and CEO and Robert Picchi, a consultant to MBC, appeared in the July 2010 issue of the OPASTCO award-winning *Roundtable* magazine. OPASTCO is the Organization for the Promotion and Advancement of Small Telecommunications Companies. The article is entitled, "*Congratulations, you have been awarded a broadband stimulus grant! Now what?*" The article provides five insights that every organization should be mindful of as they begin the process of planning their own success.

▲ The July 20, 2010 issue of *CNNMoney.com* ran the Infinera press release about MBC and our new broadband stimulus grant project.

▲ The July 22, 2010 issue of *Telecompetitor.com* also included the MBC/Infinera press release information.

▲ The August 2, 2010 issue of NTCA's *New Edge* publication included the MBC/Infinera press release information as well as a link to the MBC focused video that was produced by Infinera.



Member Benefits Corner

In addition to access to MBC's network, MBC Members benefit in other ways.

1. MBC'S INTERACTIVE MAPPING TOOL – FOR MEMBERS ONLY

If you haven't checked it out yet, visit the MBC website, click on Coverage Maps, and follow the directions to get access to the **MBC Interactive Mapping Tool**, available only to MBC Members. If you don't have a user name and/or password, contact Teaka Cole at 434.570.1304.

2. FREE JOB CENTER LISTINGS

If you have positions available at your company, you can list them for free on MBC's website. Visit the MBC website, Click on Membership, then the Job Center page. Just follow the directions. Only MBC Members can list their positions. The listings are available to any visitors to the website.



MBC Featured in YouTube Video

The YouTube video is one that was produced by Infinera, one of our equipment suppliers. It's entitled "*The Middle Mile That Works: Bringing Broadband to Southern Virginia.*" It does a great job of telling the MBC story and our mission – and what it means to be bringing broadband to Southern Virginia. It can be found on the MBC website home page under the "just press play" button.



MBC Members in the News

■ June 25, 2010 Press Release: Duke Energy Forms Joint Venture with Alinda Capital Partners to Grow DukeNet Communications

Duke Energy Corp., Alinda Capital Partners LLC and **DukeNet Communications LLC** today announced the formation of a joint venture to grow DukeNet. An affiliate of Alinda will acquire 50 percent of the ownership interests in DukeNet from an affiliate of Duke Energy in exchange for \$137 million in cash. Duke Energy, through its affiliate, will continue to own the remaining 50 percent in DukeNet. The deal is expected to close in the third quarter of 2010.

Headquartered in Charlotte, N.C. since its inception in 1994, DukeNet is one of the largest wholesale fiber-based carriers in the Southeast, controlling more than 5,300 miles of fiber optic network. It offers a wide variety of services including data center connectivity, cellular backhaul bandwidth and Ethernet services. More information about the company is available on the Internet at: www.dukenet.com.



■ **June 30, 2010, *Data Center Knowledge*: Level 3 to support MLB media archive.** **Level 3 Communications** announced that it has been selected by MLB.com to deliver high-speed IP and colocation to support its network, media archive, as well as live and on-demand streaming capabilities. A previous agreement existed between Level 3 and MLB.com for Vyvx video backhaul services for live-game streaming and the new services will be an expansion of that contract. New services will include High-speed IP – two 10 Gigabit Ethernet ports at Level 3's edge servers and a colocation suite. Level 3 also announced it would be providing Internet Broadcast services to a number of European broadcasters to stream the 2010 FIFA World Cup South Africa games in high-definition to online audiences.

■ **July 6, 2010, *Connected Planet*: New Level 3 low-latency route reveals growing European demand** **Level 3 Communications** announced a new low-latency route between London and Frankfurt. The market for low-latency connectivity has grown in the past two years. Level 3 has offered a low-latency New-York-to-Chicago route for more than a year and has had low-latency trans-Atlantic routes for about a year. Customers can use a combination of low-latency links to obtain connectivity between London and New York, for example, or between Frankfurt and Chicago.

■ **July 20, 2010 Press release: NTELOS Holdings Corp. Announces Agreement to Acquire FiberNet Business from One Communications Corp.**

NTELOS Holdings Corp., a leading provider of wireless and wireline communications services (branded as NTELOS) in Virginia and West Virginia, announced today that it has entered into a purchase agreement with One Communications Corp. to acquire its FiberNet business for cash consideration of approximately \$170 million.

The FiberNet fiber optic network of approximately 3,500 route miles covers all of West Virginia and extends into surrounding areas in Ohio, Maryland, Pennsylvania, Virginia and Kentucky. The Company is a leader in its regional markets, offering retail voice and data services, transport and IP-based services primarily to regional retail and wholesale business customers. The acquisition includes approximately 100,000 access lines.

One Communications, with corporate headquarters in Burlington, MA and operational headquarters in Rochester, NY, is the largest privately-held, multi-regional integrated telecommunications solutions provider in the United States, serving small and mid-sized business customers in 18 states across the Northeast, Mid-Atlantic and Upper Midwest, plus the District of Columbia.

■ **July 22, 2010 *Telecompetitor*: Verizon Expands Wholesale Broadband Offerings** To support the marketing and branding strategies of its wholesale High Speed Internet (HSI) customers, **Verizon Global Wholesale** is expanding its portfolio of services to include two non-branded, HSI options.

Starting immediately, wholesale customers can offer Verizon's DSL-based services – Broadband Traffic Aggregation Service (BTAS) and InfoSpeed DSL Service – under the customers' own branding. Under the new options, a carrier can repackage the services with its own branding, including the name of the service, the URLs associated with it and the "company-dot-com" or "service-dot-net" e-mail addresses. Previously, wholesalers could sell Verizon-branded Verizon Online service as Wholesale Advantage DSL.

■ **August 5, 2010, *Data Center Knowledge*: Level 3 Assessing Its Colocation Business** This online publication reported that **Level 3 Communications** is conducting a strategic assessment of its colocation business and is likely to invest in additional space, power and cooling capacity in its data centers. Level 3 has about 70 data centers in its network, several of which MBC Members can access through the network.

■ **August 6, 2010 *www.von.com*: AboveNet Adds Denver to their Growing Network** **AboveNet Communications, Inc.** is expanding into the Denver area with the deployment of a new private fiber-optic network. The network will span 97 route miles, delivering 23,000 fiber miles to support the businesses in the area.

■ **July/August issue of *Capacity Magazine*: An Interview with the CEO of Allied Fiber** This issue featured an interview with Hunter Newby, the CEO of **Allied Fiber**. He discussed the reasons that he created the company and explained that his attention is focused on building a nationwide dark fiber network across the United States. The network will consist of a long-haul 432-count fiber network with a second duct containing 214-count fiber for short-haul applications. Colocation facilities will be located every 60 miles along the route to support its customers. Phase one will be operational soon. It will connect New York, Chicago and Ashburn, Virginia. Allied Fiber will also offer space on radio towers along its routes to wireless operators and their backhaul suppliers.



MBC Meetings

MBC will be participating at the following upcoming industry events:

September 12-15

Comptel PLUS Fall 2010 Convention & Expo

www.comptel.org

September 13-14, 2010

Customer Empowered Fibre (CEF) Networks Workshop (Speaker)

www.ces.net/events

September 16-17, 2010

DataCentre Expo (Sponsor, Exhibitor and Speaker)

www.datacentre-expo.com

September 19-22

National Telecommunications Cooperative Assn. Fall Conference

www.ntca.org

October 3-6

AFCOM Data Center World Expo (Exhibitor/Sponsor)

www.afcom.com

October 21

Web Host Industry Review (WHIR) Networking Event (Sponsor)

www.whir.com/whir-events

October 26-27

Capacity North America Wholesale Telecommunications Conference

www.capacitymedia.com/conferences-events



Southern Virginia Economic Development News

There were a number of exciting recent announcements from Governor McDonnell's office about new jobs being brought to Southern Virginia.



June 25, 2010

Governor McDonnell Announces Monogram Food Solutions Expansion in Henry County

Governor Bob McDonnell today announced that Monogram Food Solutions, LLC, a Memphis-based manufacturer of value-added processed meats, will invest \$4 million to expand its operation in Henry County, creating 150 new jobs. Lieutenant Governor Bill Bolling joined company officials, business and government leaders today on the Governor's behalf to announce the expansion project. Virginia successfully competed against two other states for the project.

In August 2009 the company announced its purchase of the meat snack business of American Foods Group division, Knauss Snack Food Company, in Henry County.

Speaking about today's announcement, Governor McDonnell commented, "This facility has a long history of success, starting with Knauss' relocation from Pennsylvania in 2002. Most recently, Monogram Food Solutions expanded in 2009 and created an additional 120 new jobs. The company is a strong corporate partner to Henry County, and I applaud this additional growth and investment less than one year later."



July 14, 2010

Governor McDonnell Announces 250 New Jobs in Campbell County

Governor McDonnell today announced that Virginia-based Intersections Inc., a leading provider of consumer and corporate risk identity management services, will establish a customer care center in Altavista. The project will create 250 new jobs.

“We are pleased to expand our customer service department and to create more solid jobs in Virginia,” said Michael Stanfield, CEO of Intersections. “Given its high-quality, stable work force, Altavista is a perfect location for our new center. It will allow us to continue to support our growing customer base with top-quality customer service assistance, while helping to stimulate the economy and provide jobs among a hard-working community.”

The Virginia Economic Development Partnership worked with Campbell County, the Town of Altavista and Region 2000 to secure the project for Virginia. The Virginia Tobacco Indemnification and Community Revitalization Commission approved \$100,000 in Tobacco Region Opportunity Funds for the project. The Virginia Department of Business Assistance will provide training assistance through the Virginia Jobs Investment Program. The company is also eligible to receive a Major Business Facility Job Tax Credit.

July 15, 2010

Governor McDonnell Announces 60 New Jobs in Mecklenburg County

Regitex USA LLC, a manufacturer of made-to-order ring spun and open end yarns, will invest \$1.5 million to open a manufacturing operation in Mecklenburg County. The company will acquire and upgrade an existing textile plant, creating 60 new jobs.

Speaking about today's announcement, Governor McDonnell commented, “Southern Virginia has a history rich in textile manufacturing companies. Despite the fact that in recent years the general industry has taken a hit, companies like Régitex have brought textiles to a new level of quality and innovation. The company will be able to upgrade an existing textile plant in Mecklenburg County to produce leading-edge yarns for the industrial, apparel, high-performance and home furnishing markets. I welcome this international company to Virginia and look forward to Régitex USA's success.”

The Virginia Economic Development Partnership (VEDP) worked with Mecklenburg County to secure the project for Virginia. The Virginia Tobacco Indemnification and Community Revitalization Commission approved \$150,000 in Tobacco Region Opportunity Funds for this project. The Virginia Department of Business Assistance will provide training assistance through the Virginia Jobs Investment program.

July 27, 2010

Governor McDonnell Announces 67 New Jobs in Henry County

Governor Bob McDonnell announced today that Kimball Hospitality, Inc., a subsidiary of Kimball International, Inc. will invest \$1 million to open a hospitality furniture manufacturing plant in Henry County. The project will create 67 new jobs. Virginia successfully competed against Indiana and North Carolina for the project.

Kimball International, Inc. provides a variety of products from its two business segments: the Electronic Manufacturing Services segment and the Furniture segment. The Electronic Manufacturing Services segment provides engineering and manufacturing services which utilize common production and support capabilities to a variety of industries globally. The Furniture segment provides furniture for the office and hospitality industries, sold under the Company's family of brand names.

Stan Sapp, President of Kimball Hospitality and Vice President of Kimball International stated, “Our customers demand quality and excellence. We know that focus is shared by the people of the Henry County region. We're opening this new facility with a long-term view, and we're confident in the growth potential for this operation. We look forward to becoming an employer of choice in the Commonwealth.”



The Virginia Economic Development Partnership worked with the Martinsville-Henry County Economic Development Corporation to secure the project for Virginia. The Virginia Tobacco Indemnification and Community Revitalization Commission approved \$205,000 in Tobacco Region Opportunity Funds for the project. The Virginia Department of Business Assistance will provide training assistance through the Virginia Jobs Investment Program.

August 17, 2010

Governor McDonnell Announces 25 new jobs in Rocky Mount, Virginia

Governor Bob McDonnell today announced that Trinity Packaging Corporation will make a multi-million dollar investment to expand capacity at its operation in the town of Rocky Mount in Franklin County. The project will create 25 new jobs and save 75 jobs. Virginia successfully competed against North Carolina, Pennsylvania, Tennessee, Utah and Wisconsin for the project.

Speaking about today's announcement, Governor McDonnell said, "Trinity Packaging Corporation is thriving in Rocky Mount due to the excellent workforce and solid infrastructure that meet their needs. This expansion project was highly competitive, and not only will we keep 75 jobs in the region, Trinity will add 25 new jobs. The company's film production and printing technology are good examples of the strength of Virginia's advanced manufacturing sector."

"I am delighted that Trinity Packaging Corporation has decided to expand their operations in Franklin County," said Lieutenant Governor Bill Bolling. "I enjoyed working with them throughout this process. Trinity Packaging has been a valued corporate citizen of our state for some time, but the decision to expand their plant in Rocky Mount shows their long term commitment to Virginia. The leadership of Trinity Packaging knows that Virginia is a great place to do business, and their decision to expand their operations in Franklin County will preserve jobs that could have been lost to another locality, create new jobs and needed capital investment in this community."

Headquartered in Armonk, New York, Trinity Packaging was founded in 1917 as Trinity Bag and Paper Company. In 1979, Trinity entered into the plastics market and throughout the 1990s expanded its plastics product offerings to include retail store bags, mailing envelopes, food service bags and lawn and garden bags. Trinity is now widely considered a leader in innovation and plastic products for the entire North American market.

"Our people are our greatest asset and the work ethic of people in the Rocky Mount area is outstanding" said Dan Mills Trinity V.P. of Operations. "We were very pleased with the responsiveness of officials from Franklin County, the Town of Rocky Mount, the Roanoke Regional Partnership and the Commonwealth of Virginia as they worked to help us make the expansion happen here."

The Virginia Economic Development Partnership worked with Franklin County, the Town of Rocky Mount and the Roanoke Regional Partnership to secure the project for Virginia. Governor McDonnell approved a \$100,000 grant from the Governor's Opportunity Fund to assist with the project. The Virginia Tobacco Indemnification and Community Revitalization Commission approved \$100,000 in Tobacco Region Opportunity Funds for the project. The company is eligible to receive rail access funding from the Virginia Department of Rail and Public Transportation. The Virginia Department of Business Assistance will provide training assistance through the Virginia Jobs Investment Program.

"Trinity Packaging's success with its Rocky Mount facility helped drive the decision to expand here," said Charles Wagner, chairman of the Franklin County Board of Supervisors. "In these tough economic times, adding jobs has never been more important. But Trinity Packaging's decision is also a testament to the excellent business climate in Franklin County and the Commonwealth."

"The Town of Rocky Mount is committed to working with our existing businesses to help them expand," said Mayor Steve Angle. "We are pleased that Trinity has put an idle building back into service, demonstrating what we can do with the private sector when we partner to develop employment opportunities."

The Virginia Tobacco Indemnification and Community Revitalization Commission provided funding to assist Trinity Packaging in this expansion project. David Cundiff, member of the Tobacco Commission, commented that "It is a great honor to provide the citizens of Franklin County with the much needed funding to create and to sustain jobs in the county."



The Virginia International Raceway

The July 2010 issue of *Car and Driver Magazine* featured an article on the best car racing circuits in the United States. The Virginia International Raceway in Alton, Virginia was included on the list of their top six road courses.

The article had an interesting historical fact about the track. Apparently, none of the four track designers had any experience designing a track. Therefore, the radius of Turn One was determined by the turning of the circle of a construction contractor's bulldozer. For more information about the Raceway, visit their website at www.virnow.com.



NTIA/BTOP Broadband Stimulus Program

MBC Awarded \$10 million in Round 2 of the NTIA/BTOP Broadband Stimulus Program.

MBC's strategic expansion of the middle-mile open-access network continues with the help of the NTIA/BTOP program and Old Dominion University. MBC will be building 170 miles of new middle-mile fiber optic backbone to interconnect with COX Communications in the Hampton Roads market. MBC will collocate with COX in their carrier neutral interconnection facility and provide access for MBC members requiring direct, high speed, low latency connectivity to the Hampton Roads markets.

Old Dominion University and MBC provided the matching funds to successfully secure the Federal funding, and the network will help ODU expand their research, education and development mission in the region. The network will be completed in months.

18 to 24





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MBC Mission Statement

The Mid-Atlantic Broadband Cooperative (MBC) provides the leadership and technology infrastructure necessary to assist in the economic revitalization efforts of Southside Virginia by providing high capacity optical transport services on MBC's regional and long-haul

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